



## **UMP AND HMC TO KICK OFF CARE ALLIANCE NETWORK; PARTNERSHIP TO PROMOTE MEDICAL TOURISM FOR ASIA PACIFIC CUSTOMERS**

**HONG KONG AND SINGAPORE, [25 April 2018](#)** - UMP Healthcare Holdings Limited (“UMP”) and Healthway Medical Corporation (“HMC”) announced today the signing of a non-binding memorandum of understanding to develop the Care Alliance Network for selected corporate and individual customers in Hong Kong, Singapore, Beijing and Shanghai.

The Care Alliance Network will be a partnership that caters to the growing number of affluent customers in the region seeking differentiated healthcare services overseas. Through the Care Alliance Network, healthcare service providers are invited to join and make available their clinical facilities and services.

Commenting on the collaboration, Mr. Felix Lee, Executive Director of UMP, said,

“We are thrilled to be partnering up with HMC, a leading healthcare group in Singapore, to develop cross region healthcare services for customers located across the markets we operate in. Both Hong Kong and Singapore have well established healthcare systems in place and specific strengths in certain specialties. Because of our respective strengths, the Care Alliance Network will allow us to offer tailor made, cross-regional healthcare services to both of our customers, a win-win collaboration that with time, we envisage, will further attract other healthcare providers to join and strengthen the Care Alliance Network.”

Mr. Abram Suhardiman, Chief Operating Officer, HMC, said, “We are pleased to partner UMP, a leading medical services provider in Hong Kong and Mainland China, to offer cross-regional healthcare services for our customers. We see many opportunities for HMC and UMP to work together as we build up the Care Alliance Network and leverage on our strengths in our respective home markets. This is also a further reflection of our commitment to providing our customers greater convenience and flexibility to cater to all their medical needs.”

UMP and HMC are both established healthcare service providers in their respective home markets, operating numerous modern, patient-centric, convenient and accessible clinics located across Hong Kong, Singapore, Beijing and Shanghai. Through this alliance, both parties hope to take healthcare in the Asia Pacific region to the next level. To ensure a

seamless, consistent and genuine provision of medical care at all points of the process, both local and foreign teams would work closely to establish professional service protocols such as:

- local medical provider to advise and explain to the patient the foreign medical provider's background and medical facilities;
- local medical provider to provide foreign medical provider with patient's medical history, desired outcome, and consent prior to visit; and
- foreign medical provider to provide local medical provider with updated medical record(s) after visitation/procedure(s).

The Care Alliance Network will initially consist of selected UMP clinics located across Hong Kong, Beijing and Shanghai, and HMC clinics located in Singapore whereby selected customers and members of UMP and HMC will be able to obtain healthcare services and enjoy mutual membership recognition across such clinics.

UMP and HMC will also work together to explore more cross-regional services such as personalised medical analysis, health check-ups and vaccination packages, all with the aim of providing comprehensive and differentiated services for their customers.

UMP and HMC are working towards the signing of definitive agreement(s) for the implementation of the Care Alliance Network.

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### *About United Medical Practice*

UMP was founded in 1990 in Hong Kong by a group of multi-disciplinary physicians and healthcare professionals who were filled with enthusiasm and a sense of mission to provide professional healthcare services. Equipped with over 28 years of professional experience, UMP offers a comprehensive range of healthcare services through a network of more than 600 self-operated medical centres and affiliated clinics located across Hong Kong, Macau, Beijing, Shanghai, Guangzhou, Shenzhen and Zhuhai. UMP is one of the leading corporate healthcare solutions providers in Hong Kong serving more than 1.4 million medical and dental patient visits annually. UMP was listed on the main board of the Hong Kong Stock Exchange in 2015 (Stock Code 722:HK).

[www.ump.com.hk](http://www.ump.com.hk)  
[www.umpchina.com](http://www.umpchina.com)

### *About Healthway Medical Corporation*

HMC (SGX Stock Code: 5NG) is a leading private healthcare provider with the largest network of medical centres and clinics in Singapore. It has a wide network of family medicine clinics and specialist clinics that provide medical care across a comprehensive range of specialist disciplines. HMC is committed to providing care that is accessible, affordable and with positive experiences to its patients.

For the latest news from HMC, visit [www.healthwaymedical.com](http://www.healthwaymedical.com).